#### Who We Are

**Eliminating racism. Empowering women.** Our mission lives in the soul of everyone at YWCA, because we demand a world of equity and human decency. We envision a world of opportunity. We commit ourselves to the work of justice. Every day, we get up and do the work.

In communities big and small, YWCAs turn on the lights and open the doors to answer the cry for justice. We offer safe rides, meals, and community center activities for seniors



enabling them to age in place. We teach women and their families financial independence. We dismantle systemic racism because the future deserves all of us. Our communities demand justice in a thousand different ways. We get up and do the work.



Our power comes from the women and girls we serve. We are thought leaders. We are fearless movers. We are innovative shakers. We move justice out of our doors and into the power structures that determine the future. Our voices rise together to do the work.

Here, a senior discovers her own power to advocate for her independence. Here, people of color learn to navigate the systems designed to hold them back. Here, a young woman cracks the glass ceiling to achieve the promotion she has earned. Here,

we bear witness to their dignity, and celebrate their victories. They keep our commitment to justice strong because we know first-hand how much more work we must get up and do.

At YWCA, we are eliminating racism and empowering women. We will get up and do the work until injustice is rooted out, until institutions are transformed, until the world sees women, girls, and people of color the way we do: **Equal. Powerful. Unstoppable**.

## The Event Herstory

Since 1994, YWCA Metropolitan Phoenix has hosted our Tribute to Leadership Luncheon and Awards Program to recognize and celebrate the accomplishments of leaders in our community who strive to improve the lives of women, girls, and people of color through leadership, advocacy, and community service. Every year hundreds join us in celebrating our honorees who have given selflessly of their time and talent to make our community, and the world, a stronger and better place to live and work.





### 2020 Sponsors



#### The 2021 Event

We have re-imagined the Luncheon as a virtual month-long celebration to reflect on 26 years of phenomenal Legacy honorees and highlighted with a virtual luncheon gathering to celebrate on March 31 to continue the legacy of celebration, of togetherness, and to raise funds that are critical for us to stay resilient and stay strong for those we serve.

#### March is Women's History Month

In celebration of Women's History Month, YWCA will shine the spotlight on our Legacy honorees, their stories, and the amazing things they have been up to. Don't miss any of it by following us on social media. @ywcaaz

#### Wednesday, March 31, 2021

12:00 – 1:30PM

FREE Virtual luncheon

Gather with your closest friends, order in your lunch meals, and tune in for inspiring stories!

## Marketing

Tribute to Legacy Leadership will be promoted through digital ads, radio/TV, email marketing, social media, and more. We anticipate more than 1,000 in attendance for the Virtual Luncheon on March 31, 2021.

## Target Groups & Demographics

- BIPOC (black, indigenous, and people of color)
- Women
- YWCA community supporters and stakeholders including business executives, state and local political leaders, philanthropists, and community members.







## BY THE NUMBERS FY20



## COVID-19

As an essential service our programs were needed more, not less, when the pandemic hit. Without hesitation, we answered the call to ensure our clients were taken care of.

new nutrition clients

extra meals served

virtual classes offered

expended on COVID-19



# 106,679

Meals served to seniors in the West Valley through our Senior Center and home delivered meals (HDM) programs. When our Senior Center was closed to the public due to COVID-19, many of our congregate clients shifted to our HDM program. In fact, 77% of our meals were delivered through the HDM program.

394

Hours of financial coaching provided to women seeking financial independence for themselves and their families.

3,012

People served through our direct service and advocacy programs. In response to the killings of George Floyd, Breonna Taylor, Dion Johnson, and so many other Black Americans, and recognizing our responsibility as a convener of courageous conversations, we created a workshop entitled, *Racism: The Other Pandemic*, where participants examined our country's long history of structural and institutional racism and YWCA's commitment to racial justice and gender equity.

**523** 



Members of hard to count communities - including seniors, low income families, women, and Native Americans - who received information and support on getting counted in the 2020 Census. The counting of these individuals contributes upwards of \$1,569,000 of federal funding towards Arizona for roads, schools, and much, much more.

**20** 

attendees could understand systemic and institutional racism and their role in dismantling it. Many of these events focused on our strategic focus areas - Census 2020, Women's Access to Healthcare, and Mass Incarceration - examining these arenas through the lens of race and gender.

Live and virtual events where



Marketing and Advertising Benefits for	Impact	Champion	Advocate	Empower	Justice					
	-	-		-						
Tribute to Legacy Leadership	\$25,000	\$10,000	\$7,500	\$5,000	\$3,500					
PRE-EVENT NAMED AS PRESENTING SPONSOR IN ALL										
MARKETING MATERIALS	Х									
	Х									
INCLUSION OF QUOTE FOR PRESS RELEASE RECEIVES YEAR-LONG RECOGNITION ON THE	^									
YWCA'S HOME PAGE (12 MONTHS FROM	x	Х								
AGREEMENT)	^	^								
RECOGNITON ON TRIBUTE TO LEGACY LEADERSHIP										
WEBSITE (UNTIL JUNE 30, 2021)	LOGO W/LINK	LOGO W/LINK	LOGO W/LINK	LOGO ONLY	LOGO ONLY					
RECOGNITION IN ALL TRIBUTE TO LEGACY										
LEADERSHIP E-NEWSLETTERS (SENT TO 5,000+) 5 TO	LOGO W/LINK	LOGO W/LINK	LOGO W/LINK	LOGO ONLY	LOGO ONLY					
10 E-NEWSLETTERS GO OUT PRIOR TO EVENT	LOGO W/LINK	LOGO W/LINK	LOGO W/LINK	LOGO ONLY	LOGO OIVLY					
RECOGNITION ON YWCA'S SOCIAL MEDIA										
PLATFORMS (FOLLOWERS: FACEBOOK 1,750+,	ALL	FB, TW	FB, TW	IG	IG					
TWITTER 950+, INSTAGRAM 550+)	7122	10,100	10, 100	10	.5					
UBEREATS MEALS	10	8	6	4	2					
DAY OF EVENT (VIRTUAL LUNCHEON MARCH 31, 2021)										
COMPANY EXECUTIVE TO PROVIDE REMARKS (PRE-										
RECORDED)	Х									
SPONSORSED VIDEO AD DURING TRIBUTE TO										
LEGACY LEADERSHIP	Х									
OPPORTUNITY TO SUPPLY A BRANDED ITEM OR										
ADVERTISEMENT INTO THE VIRTUAL BAG OF ALL	Х	X	X							
PARTICIPANTS (QTY 1,000)										
RECOGNITION ON YWCA'S SOCIAL MEDIA	A.I.I	A.I.I	ED TW	16	16					
PLATFORMS (FB, IG, TWITTER)	ALL	ALL	FB, TW	IG	IG					
DECOCNITION DUDING EVENT	MENTION	MENTION	MENTION	LOGO ONLY	1000 0017					
RECOGNITION DURING EVENT	AND LOGO	AND LOGO	AND LOGO	LOGO ONLY	LOGO ONLY					
ADVERTISIMENT IN DIGITAL PROGRAM	FULL PAGE	FULL PAGE	HALF PAGE	HALEBACE	QUARTER PAGE					
ADVERTISIMENT IN DIGITAL PROGRAM	W/LINK	W/LINK	W/LINK	HALF PAGE	QUARTER PAGE					
POS	FEVENT (APRIL 1	- JUNE 30, 2021	)							
FIRST RIGHT OF REFUSAL FOR TRIBUTE TO LEGACY	х									
LEADERSHIP 2022	^									
CUSTOMIZED 'THANK YOU' VIDEO FOR USE ON	х	Х								
PARTNER'S WEBSITE AND SOCIAL MEDIA	^	٨								
RECOGNITION ON YWCA'S SOCIAL MEDIA	ALL	FB, TW	FB, TW	IG	IG					
PLATFORMS (FB, IG, TWITTER)	ALL	FD, TVV	10,100	i G	i G					
RACIAL JUSTICE WORKSHOP FOR EMPLOYEES	PRIVATE	PRIVATE	PRIVATE	COMMUNITY	COMMUNITY					
VOLUNTEER OPPORTUNITY FOR EMPLOYEES	Х	Х	Х	Х	Х					





#### ywcaaz.org/tribute

Name/Company:										
Contact Name:										
Address:										
Cit	ty, State Zip:									
Phone:E			Email Address:							
	vish to participat low:	e in the Tribute to Legac	y Leadership	Month and vir	tual Luncheon at the level indicated					
	□ Matcl	ning Sponsor -\$30,000		Advocate Spor	nsor - \$7,500					
	□ Impa	ct Sponsor - \$20,000		Empower Spo	nsor - \$5,000					
	□ Cham	pion Sponsor - \$10,000		Justice Sponso	or - \$3,500					
□ □ □	Description:  Please sign me/us up as a virtual Table Captain.									
How did you hear about YWCA Metropolitan Phoenix?										
M	ethod of Payme	ent:								
	Please send an	invoice for my sponsors	hip.							
	Check #enclosed. Please make check payable to YWCA Metropolitan Phoenix.									
	Please charge	my: American Express	Discover	MasterCard	Visa					
Name on Card:				Credit Card #:						
Si	gnature:		Expira	ation:	Security Code/CVV:					